



ABOUT MEIntroduction

Stavros Maragkoudakis

Hellascom Ltd, Managing Director MikroTik Distributor in Greece since 2001











COMPANY PRESENTATION IN BRIEF

Introduction

- Hellascom is a Commercial Technical Company which was established in 1998. Since 2001, we distribute and support MikroTik products.
 We provide professional Communication solutions, with emphasis in WiFi systems. We sell our products to our resellers and end users through our electronic shop www.linkshop.gr and from our offices at 12, Akti Themistokleous str.
- Hellascom acts also as system Integrators, in Hotels WiFi and in Highways Road,
 Tunnels Radiocommunication large scale infrastructure Projects.
- Hellascom provides full after sales & training support to our resellers and end users.

LOCATION OF OUR COMPANY, ZEA MARINA AT PIRAEUS GREECE

Introduction





PRESENTATION AGENDA

- Part 1. Introduction
- Part 2. Elounda Hotels & Resorts, a 600 AP's WiFi Large scale Projects.
- Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos", a 200 AP's WiFi Project

KEY POINTS OF A LARGE SCALE WIFI PROJECT

Part 1. Introduction

Our staff very long term experience in Radiocomunication (since 1972) gave us the ability to securely determine the critical key requirements of a large scale WiFi project.

- > The most important one, is the selection of **reliable** equipment's.
- > The second one is the use of **ONLY fully tested** firmware.
- > The third is the careful **examination** of the potential existing structured **cabling**!
- > The fourth is a careful **Radio coverage live** measurements and study.
- > The fifth is the proper selection of central management tools and interfaces.
- > The sixth, by all means **avoid!** expose the Antenna lobe of certain AP's against same channel **multi AP's signal leakages**, even if these are very low signals. (**Anti noise shields**, or antenna **lobe direction change** not be opposite leakages are workable **solutions**).
- > And finally **never feed** near by AP's from **different** active switches/routers, if these AP's are on **same channel and overlapping about same areas**, this is a very critical requirement in order to avoid packets on the same channel to coexist in the same area with **phase delay!** If this will not achieved the users will see very **healthy** RF Signals, **BUT they will be unable even to login in these AP's areas!**

LOCATION OF ELOUNDA RESORT HOTEL, A VERY LARGE SCALE 600 AP'S WIFI PROJECT

Part 2. Elounda Hotels & Resorts

The company Elounda sa owns and manages three luxury resorts in the area of Elounda in Crete, Greece.

- Elounda Peninsula
- Porto Elounda
- Elounda Mare

ELOUNDA PENINSULA

Part 2. Elounda Hotels & Resorts

■ Elounda Peninsula is the luxury suite section of the hotel group.



PORTO ELOUNDA

Part 2. Elounda Hotels & Resorts

Porto Elounda is the spa & golf resort.



ELOUNDA MARE

Part 2. Elounda Hotels & Resorts

• Elounda Mare is the classic hotel of the group.



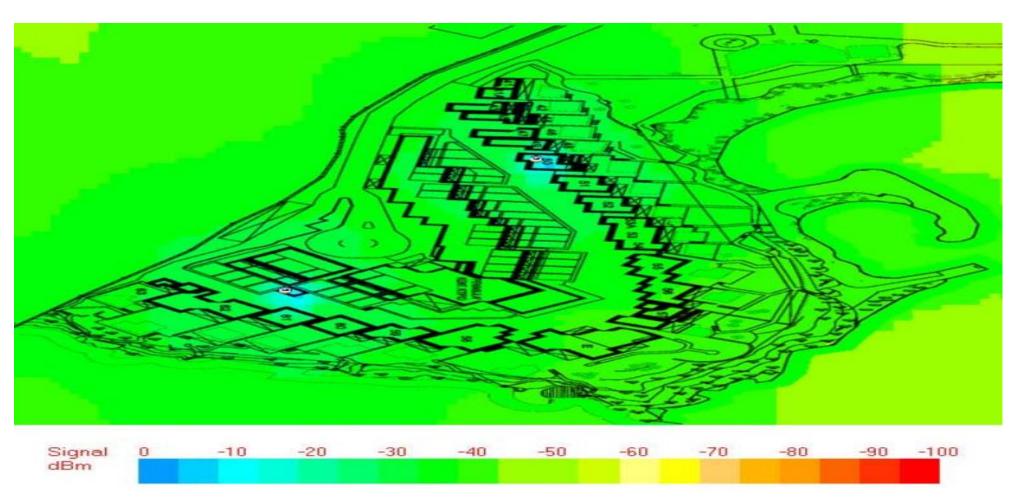
WHAT THE CLIENT REQUESTED

- Inspection of the existing Ethernet and Fibre Optical Network.
- Fully indoor and outdoor coverage, with not less than -60dBm signal to the client areas.
- A Central WiFi Management platform.
- Visitors Internet access through Hotspot, including Social Networks (Facebook, twitter, e-mail, sms) login, with bandwidth control per visitor's account.
- Connection with Fidelio platform, for clients that require a higher Internet bandwidth with additional charge.
- Coexistence of secondary SSID for the Hotel Staff and POS terminals.

FIRST SITE VISIT FOR THE PROJECT SITE CONDITIONS EVALUATION

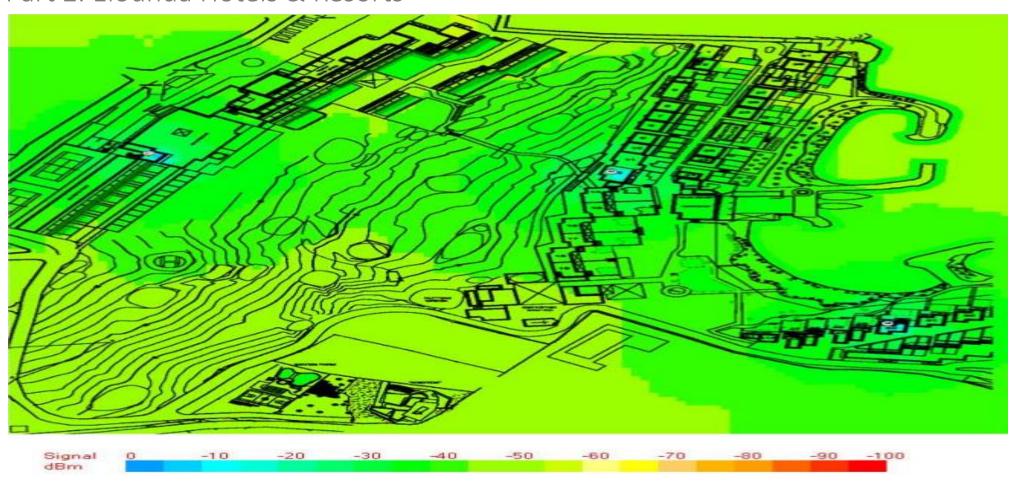
- Project Major importance subjects, include the site visit for and a live evaluation and inspection, of the four following major importance key requirements:
 - > Structured Cabling visual inspection & performance measurements.
 - > Fibre Optical cabling visual inspection & performance measurements.
 - > Live Radio coverage measurements per Access point, with AP's Location prediction preparation, via a proper Radio coverage prediction software.
 - > Inspection of the indoor and outdoor wiring & Installation Restrictions regarding the minimum visual appearance of the Access point to the Hotel Visitors.

OUTDOOR GENERAL RADIO COVERAGE MEASUREMENTS SAMPLE AT PENINSULA



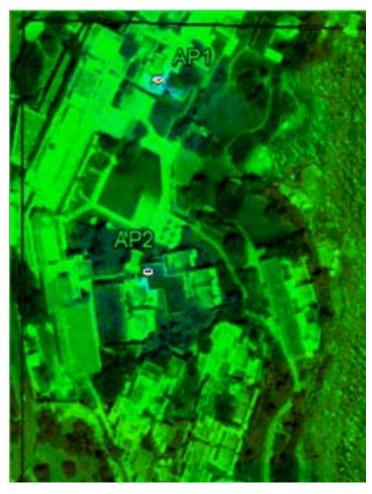
OUTDOOR GENERAL RADIO COVERAGE MEASUREMENTS SAMPLE AT PORTO

Part 2. Elounda Hotels & Resorts

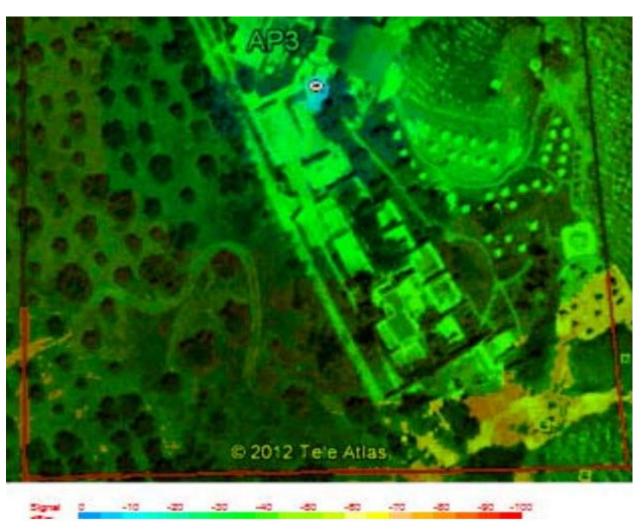


OUTDOOR GENERAL RADIO COVERAGE MEASUREMENTS SAMPLE AT MARE

Part 2. Elounda Hotels & Resorts

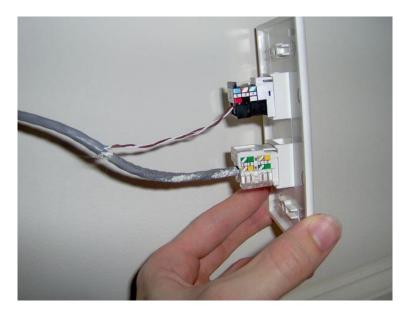


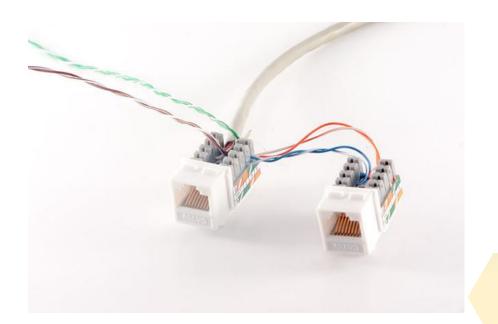




STRUCTURED CABLING INSPECTION

- The visual inspection of the Hotel Ethernet structured cabling and connection was done at each access point installation position.
 - We came up with the usual electricians huge mistakes. Telephone line connection on the not in use for baseT100 Ethernet cable cores as you can see in the following photos.





VISUAL AND PERFORMANCE INSPECTION OF THE FIBER OPTIC BACK BONE'S BETWEEN THE THREE-HOTEL COMPLEXES

- Inspection of the hotel complex fiber optic back bone for the three-hotel interconnection.
- Inspection of the back bone central feeding points to the Regional fiber optic cabling concentrators to the visitors suites.



KEY POINTS OF ACCESS POINTS INSTALLATION SITES SELECTION

- The key fact of a successful Project requires a very careful, Access points radio coverage prediction and same channel overlapping avoidance, with more than 16db signal difference, especially in visitors high concentration areas.
- Also high importance key fact, is the protection (via additional anti-noise shields or Antenna lobe direction change), of outdoor Access points at High concentration Visitors areas (Bars – Restaurants – Beaches etc.), if these are located opposite main buildings with multi Access points, as even low level unwanted RF signals leakages from these multi AP's, will block the proper operation of the opposite located outdoor ones.
- At the specific project indoor spaces a -60dbm radio coverage obtained, due the main Buildings walls pass through low RF signal losses, fact that permitted us to decrease the total number of the required access points to one (1) per Two (2) apartments, which was a very important also key fact for the project total cost.

SYSTEM CENTRAL MANAGEMENT EQUIPMENT

Part 2. Elounda Hotels & Resorts





Product specifications

Details

Product code CCR1036-12G-4S-EM

SFP DDMI Yes

CPU nominal frequency 1.2 GHz

CPU core count 36

Size of RAM 16 GB

Architecture TILE

10/100/1000 Ethernet ports 12

Operating System RouterOS v6 (64bit)

License level 6

SFP ports 4

SWITCHES

Part 2. Elounda Hotels & Resorts





Details

Product code CRS125-24G-1S-RM

Product specifications

SFP DDMI Yes

CPU nominal frequency 600 MHz

CPU core count

Size of RAM 128 MB

Architecture MIPS-BE

10/100/1000 Ethernet ports 24

Operating System RouterOS

License level

SFP ports



INDOOR ACCESS POINT

Part 2. Elounda Hotels & Resorts



Product specifications

Details

Product code RB951G-2HnD

CPU nominal frequency 600 MHz

CPU core count 1

Size of RAM 128 MB

Architecture MIPS-BE

10/100/1000 Ethernet ports 5

Operating System RouterOS

License level 4

OUTDOOR ACCESS POINT

Part 2. Elounda Hotels & Resorts



Product specifications

Details

Product code RBSXTG-2HnD

CPU nominal frequency 600 MHz

CPU core count

Size of RAM 64 MB

Architecture MIPS-BE

10/100/1000 Ethernet ports 1

Operating System RouterOS

License level 4

INDUSTRIAL PASSIVE POE

Part 2. Elounda Hotels & Resorts



Product specifications

Details

Ways

LAN Ports Gigabit Ethernet

10/100/1000

Power Supply 12 ... 24V

Overvoltage Protection Up to 25kV with low

capacitive ESD Transil

Discharge Current Up to 15kA with 4 surge

arresters on each port

Operating Temperature -30°C ... +65°C

Mounting Wall mounting or standard

DIN support

INDUSTRIAL POWER SUPPLY

Part 2. Elounda Hotels & Resorts



Product specifications

Features

- Universal AC input / Full range
- Protections: Short circuit / Overload / Over voltage / Over temperature
- Cooling by free air convection
- Can be installed on DIN rail TS-35/7.5 or 15
- LED indicator for power on
- 100% full load burn-in test
- Fix switching frequency at 100KHz

ANTI-NOISE SHIELD

Part 2. Elounda Hotels & Resorts



Product specifications

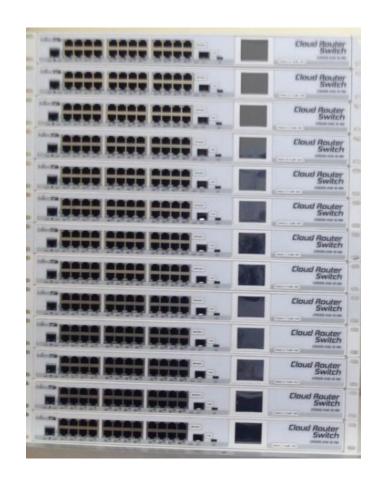
Anti-noise shield for Router BOARD SXT
Substantially reduces interference noise level generated
By nearby electronic devices, as well as, even from our own nearby access points on the same channel.

Thus it improves the signal quality with result higher bandwidth.

The Shield is made from aluminum coated with light grey paint

Part 2. Elounda Hotels & Resorts

■ The first step is the equipments acceptance, inspection and tests at laboratory environment before the installation.



Part 2. Elounda Hotels & Resorts

■ For the specific project, we upgraded the equipment with the RouterOS 6.11rc, which had embedded the CAPSMAN Beta version in it.



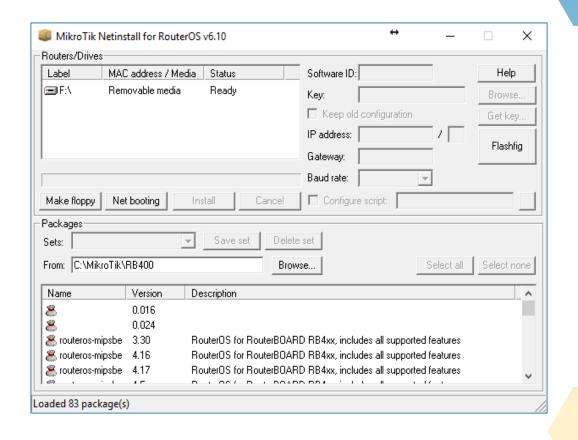
Part 2. Elounda Hotels & Resorts

- Script setup preparation was done in multiple txt files through Netinstall.
- In each interface configuration, we embed the necessary comments, for easier future Support.

```
/interface bridge port add interface=ether4 bridge=bridge-hotspot
/interface bridge port add interface=ether6 bridge=bridge-hotspot
/interface bridge port add interface=ether8 bridge=bridge-hotspot
/interface bridge port add interface=ether10 bridge=bridge-hotspot
/interface bridge port add interface=ether12 bridge=bridge-hotspot
/interface bridge port add interface=ether14 bridge=bridge-hotspot
/interface bridge port add interface=ether16 bridge=bridge-hotspot
/interface bridge port add interface=ether18 bridge=bridge-hotspot
/interface bridge port add interface=ether20 bridge=bridge-hotspot
/interface bridge port add interface=ether22 bridge=bridge-hotspot
/interface bridge port add interface=ether24 bridge=bridge-hotspot
/interface ethernet set ether5 master-port=ether1
/interface ethernet set ether7 master-port=ether1
/interface ethernet set ether9 master-port=ether1
/interface ethernet set ether11 master-port=ether1
/interface ethernet set ether13 master-port=ether1
/interface ethernet set ether15 master-port=ether1
/interface ethernet set ether17 master-port=ether1
/interface ethernet set ether19 master-port=ether1
/interface ethernet set ether21 master-port=ether1
/interface ethernet set ether23 master-port=ether1
/interface ethernet set ether1 comment="POE-AccessPoint"
/interface ethernet set ether3 comment="POE-AccessPoint"
/interface ethernet set ether5 comment="POE-AccessPoint"
/interface ethernet set ether7 comment="POE-AccessPoint"
/interface ethernet set ether9 comment="POE-AccessPoint"
```

Part 2. Elounda Hotels & Resorts

 Equipments configuration steps were done with Netinstall and scripts use.



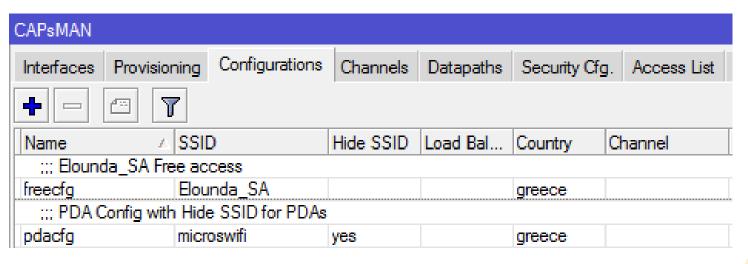
Part 2. Elounda Hotels & Resorts

- In this large scale project we successfully embedded the new RouterOS CAPsMAN Capability.
- Every system equipment was coded and registered in the CAPsMAN.

	Name /	Туре
MI	♦ TunID:1180 - Porto 418-1	Interfaces
MI	♦ TunID:1181 - Porto 416-1	Interfaces
MI	♦ TunID:1182 - Porto 514-1	Interfaces
MI	♦ TunID:1183 - Porto 517-1	Interfaces
SMB	♦ TunID:1184 - Porto 520-1	Interfaces
MI	♦ TunID:1185 - Porto 524-1	Interfaces
MI	♦ TunID:1186 - Porto 609-1	Interfaces
MI	♦ TunID:1187 - Porto 611-1	Interfaces
SMB	♦ TunID:1188 - Porto 228-1	Interfaces
SMB	♦ TunID:1189 - Porto 225-1	Interfaces
RSMB	♦ TunID:1190-1	Interfaces
SMB	♦ TunID:1191 - Porto 219-1	Interfaces
SMB	♦ TunID:1192 - Porto 319-1	Interfaces
MI	♦ TunID:1193 - Mare 3-1	Interfaces
MI	♦ TunID:1194 - Mare 4-1	Interfaces
SMB	♦ TunID:1230 - Porto 322-1	Interfaces
SMB	♦ TunID:1231 - Porto 325-1	Interfaces
SMB	♦ TunID:1232 - Porto 328-1	Interfaces
SMB	♦ TunID:1233 - Porto 330-1	Interfaces
MI	♦ TunID:1234 - Porto 426-1	Interfaces
MI	♦ TunID:1235 - Porto 429-1	Interfaces
MI	♦ TunID:1236 - Porto 432-1	Interfaces
MAI	ANTID.1007 D.4. 405 1	lata-facas

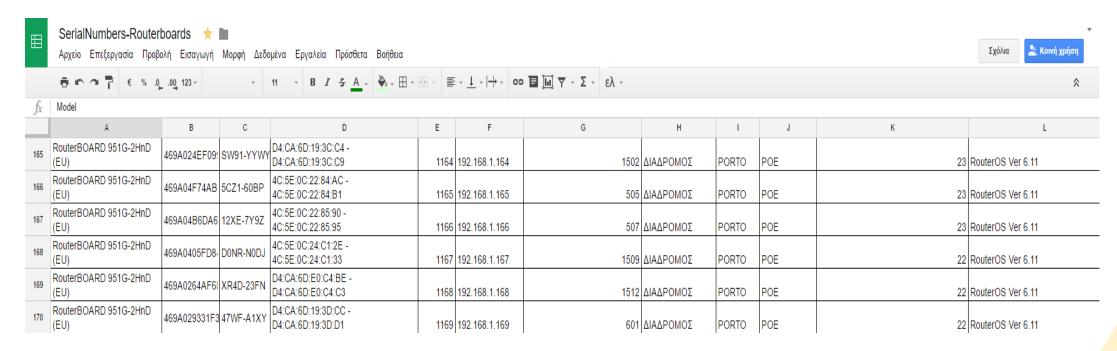
Part 2. Elounda Hotels & Resorts

In CAPsMAN configuration we added two different SSID, one for the clients and a second one for the Hotel POS system.



Part 2. Elounda Hotels & Resorts

 Before the system configuration was completed, we registered the equipment details in table files with data as location – serial Numbers – IP etc.



Part 2. Elounda Hotels & Resorts

In the careful selected installation locations which completed during the system radio coverage measurements, we started the AP's Installations at the pre selected Hotel Rooms, with additional care regarding electrical safety, mechanical strength and proper visual appearance.







Part 2. Elounda Hotels & Resorts

■ The PoE equipments installation at the computer rooms were made easily accessible for support and proper mechanical and visual cabling.



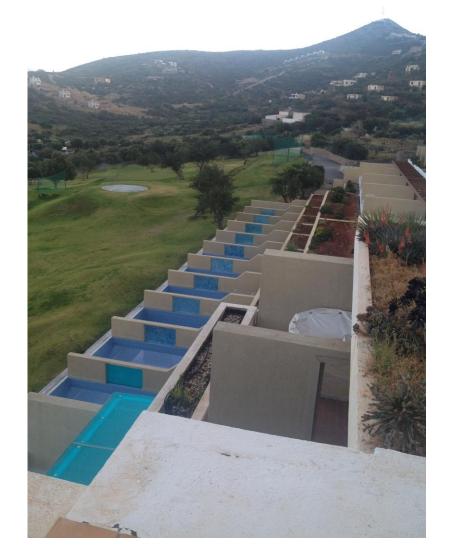




INSTALLATION PROCEDURE AT SITE

Part 2. Elounda Hotels & Resorts

Outdoor equipment installation was made with very special care regarding Radio coverage – Electrical Installation safety – as much as possible with Discrete Visual Appearance, and with very special care its Antenna Radiation Lobe to be protected from near by multiple access points on the same channel!



HOTEL COMPLEX NETWORK BACK BONE IN BRIEF

Part 2. Elounda Hotels & Resorts

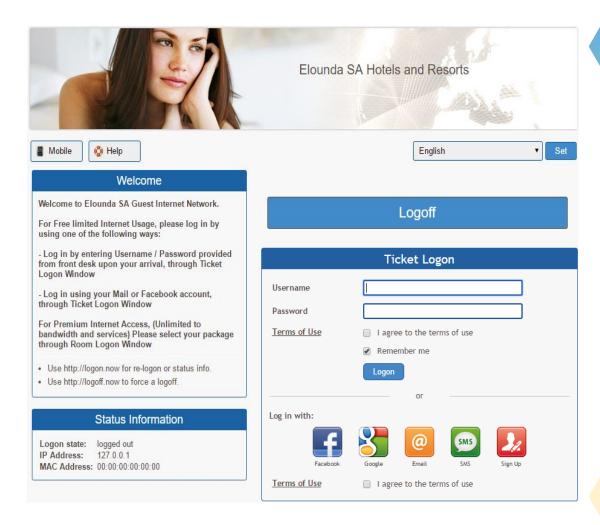


Part 2. Elounda Hotels & Resorts

- In such a large scale project environment, it is a must hotel clients to have a very friendly login procedure, through Social networks, with controllable limited FREE usage.
- Most large scale WiFi projects as the present one, require the WiFi system to be fully cooperative with the Hotel Accounting Platform (in the present project Fidelio Platform), as well as the system to provide multi end user selectable connection profiles, and these profiles charges be charged directly on the Hotel accounting system per end user.
 - This is a very **demanding procedure** and need careful **cooperation** with the Hotel accounting **Platform** Vendor.
- In the present project IACBOX Software covered most of the above requirements and the following ones:

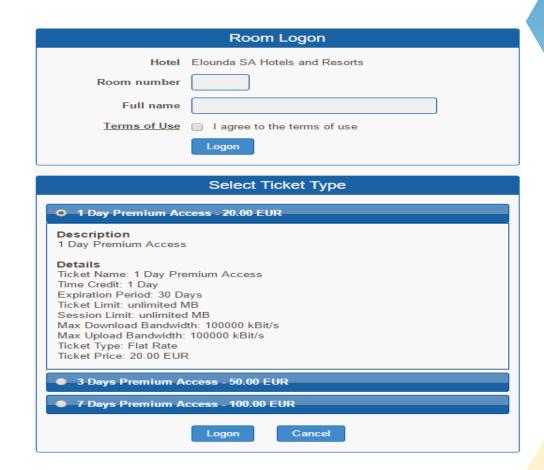
Part 2. Elounda Hotels & Resorts

A friendly User Login Software must Provide, FREE access login through: Facebook, E-Mail, or username and password.



Part 2. Elounda Hotels & Resorts

Or alternative, login capability through the **Fidelio Platform**, where the client's Room will be charged for his selected **connection profile**.



Part 2. Elounda Hotels & Resorts



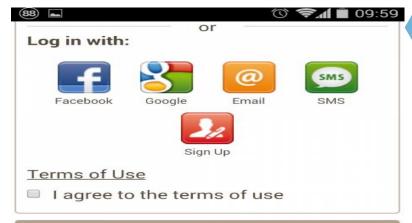




User-friendly

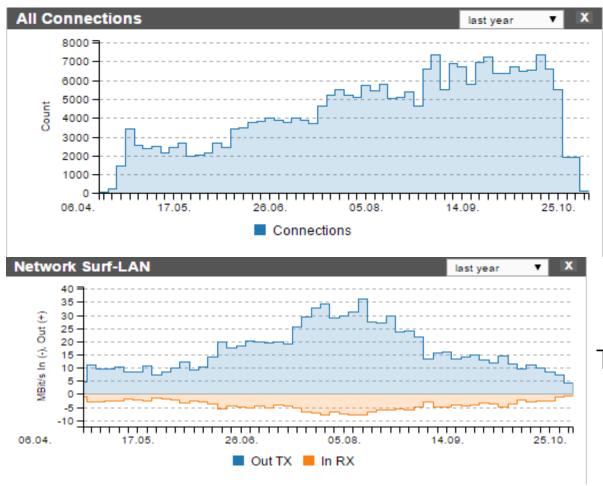
The customer login page (Captive Portal) is multilingual and recognises the prefered language of the end device automatically. Furthermore the login page provides support for mobile devices like Smartphones, Tablets, Notebooks, etc..

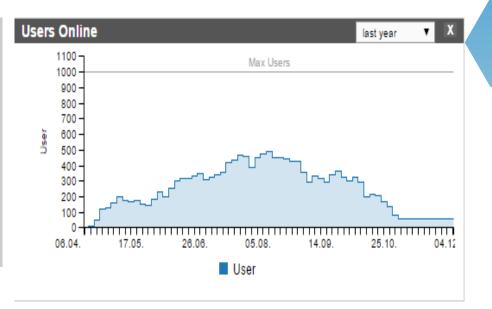
- Customer login page translated into 24 languages (Arabic, Chinese, Croatian, Czech, Danish, Dutch, English, French, German, Greek, Hebrew, Hungarian, Italian, Japanese, Norwegian, Polish, Portuguese, Romanian, Russian, Slovak, Slovenian, Spanish, Swedish, Turkish)
- Scan & Surf smart login by scanning QR code
- Concurrent login of multiple devices with same login information
- ✓ Walled Garden (free available websites to all)
- Bandwidth management incl. guaranteed bandwidth per user
- "Remember Me" feature for automatic relogin of already registered devices
- ✓ Predefined Terms of Use for all available languages
- Individual Accounting (time, date, data volume, bandwidth) or free
- Loyalty program support (loyalty cards, Hotel membership programs, ...)





Part 2. Elounda Hotels & Resorts





These are some of the last year Statistics.

Part 2. Elounda Hotels & Resorts

The specific Hotel Project today operates with the latest operational and fully tested RouterOS.

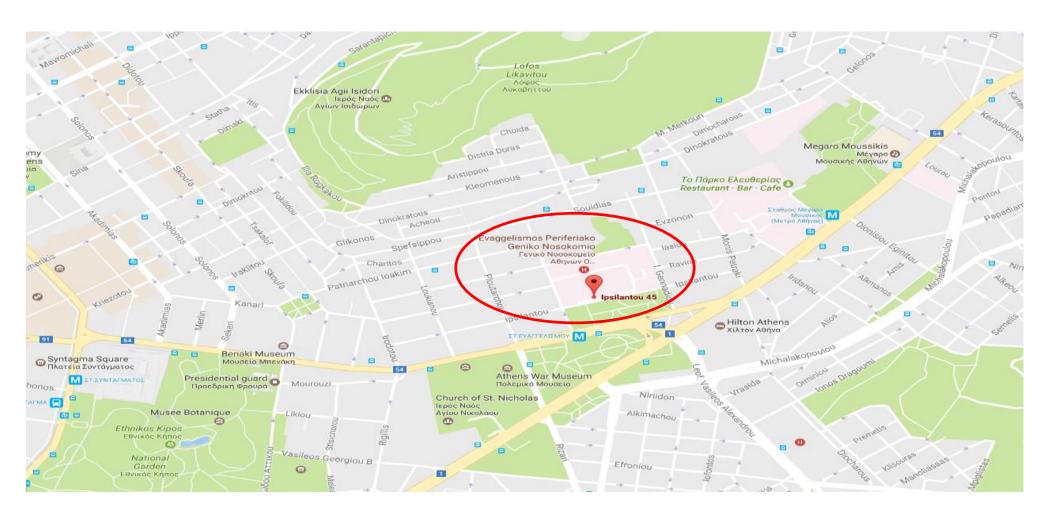
OUR NEW 2016 LARGE SCALE 200 AP'S WIFI PROJECT

Part 3. At Athens Largest Hellenic General Hospital "Evaggelismos"



LOCATION OF IT:

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"



CLIENT'S BASIC REQUIREMENTS FOR THE SPECIFIC PROJECT

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"

- Study for the structured cabling installation Routing requirements on this 11 floor hospital.
- Study for the complete WiFi radio coverage at selected Hospital Areas.
- Free login internet access for patients and visitors.
- Access to patients files from authorized doctors via mobile tablets.

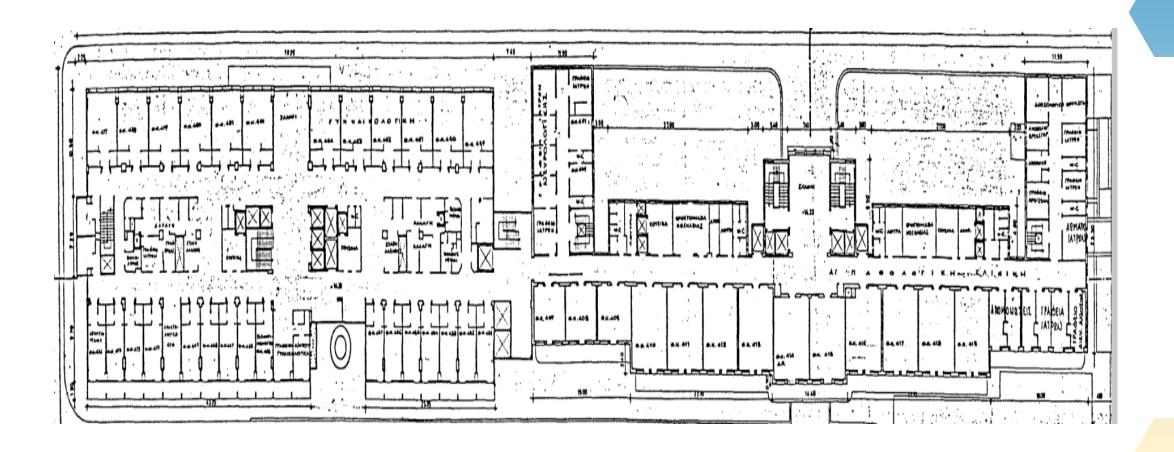
OUR FIRST VISIT AT PROJECT SITE

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"

- We had a **detailed inspection** visit to all the Hospital **Areas** that were requested be radio covered.
- We did a detailed **Software Radio coverage study** based on Hospital Plans and also **live measurements** in order to obtain a full picture of the **existing radio noise** as well as the **penetration losses** through the **Hospital walls** on each floor.

LIVE RADIO COVERAGE AREAS FOR MEASUREMENTS AT HOSPITAL

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"



SELECTION OF SYSTEM EQUIPMENTS INSTALLATION LOCATIONS

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"

- We selected the **AP's locations** at the hospital's corridors on each floor.
- We made the careful selection of the structured cabling Routes
 via the hospital corridors ceilings, please note hospitals have a lot of restrictions about it.
- We made the careful selection of the structured cabling **concentration points** Racks -Switches & PoE.

SYSTEM CENTRAL MANAGEMENT MAIN HARDWARE

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"





Product specifications

Details

Product code CCR1036-12G-4S-EM

SFP DDMI Yes

CPU nominal frequency 1.2 GHz

CPU core count 36

Size of RAM 16 GB

Architecture TILE

10/100/1000 Ethernet ports 12

Operating System RouterOS v6 (64bit)

License level 6

SFP ports 4

SWITCHES

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"

Product specifications



Product code CRS125-24G-1S-RM

SFP DDMI Yes

CPU nominal frequency 600 MHz

CPU core count 1

Size of RAM 128 MB

Architecture MIPS-BE

10/100/1000 Ethernet ports 24

Operating System RouterOS

License level

SFP ports





INDOOR ACCESS POINT

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"



Product specifications

Details

Product code RBwAPG-5HacT2HnD-BE

Wireless standards 802.11a/b/g/n/ac

CPU nominal frequency 720 MHz

CPU core count 1

Size of RAM 64 MB

Architecture MIPS-BE

10/100/1000 Ethernet ports 1

Operating System RouterOS

License level 4

Chains 3

INDUSTRIAL PASSIVE POE

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"



Product specifications

Details

Ways

LAN Ports Gigabit Ethernet

10/100/1000

Power Supply 12 ... 24V

Overvoltage Protection Up to 25kV with low

capacitive ESD Transil

Discharge Current Up to 15kA with 4 surge

arresters on each port

Operating Temperature -30°C ... +65°C

Mounting Wall mounting or standard

DIN support

INDUSTRIAL POWER SUPPLY

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"



Product specifications

Features

- Universal AC input / Full range
- Protections: Short circuit / Overload /
 Over voltage / Over temperature
- Cooling by free air convection
- Can be installed on DIN rail TS-35/7.5 or 15
- LED indicator for power on
- 100% full load burn-in test
- Fix switching frequency at 100KHz

CAT6E FTP CABLE

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"

Product specifications



Features

- FTP 4x2x24AWG cat5e
- 500 Meter
- Indoor



RACK 9U

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"



Product specifications

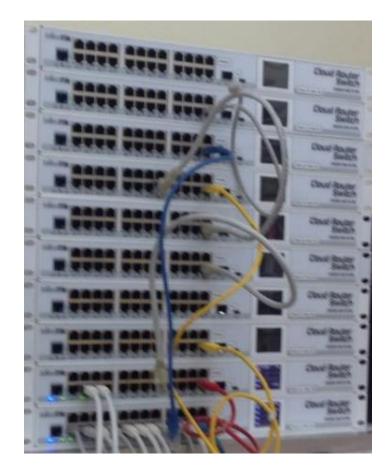
Features

9U Wall Mount Rack

EQUIPMENTS INTEGRATION ACCEPTANCE TEST & CONFIGURATION STEPS, AT OUR TECHNICAL DEPARTMENT

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"

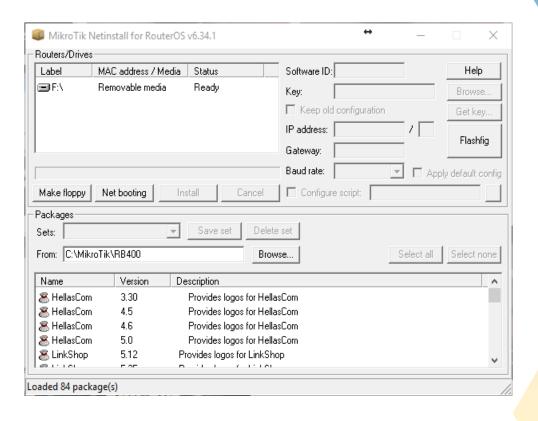
- We upgraded and tested all the equipment to version 6.37.1
- All AP's configured in order to be connected with the central CAPSMAN.
- We created configuration backup support files for each equipment.



EQUIPMENTS INTEGRATION ACCEPTANCE TEST & CONFIGURATION STEPS, AT OUR TECHNICAL DEPARTMENT

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"

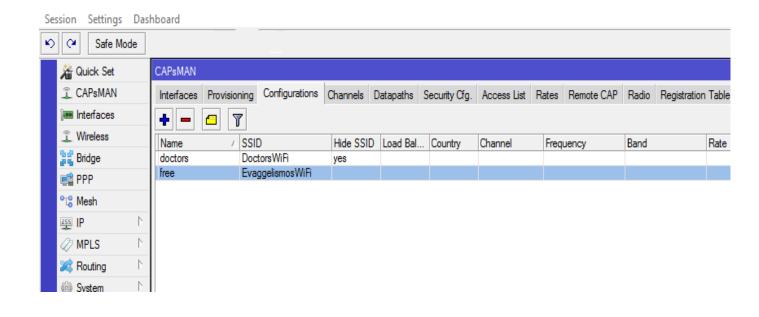
 Equipment configuration through Netinstall and script use.

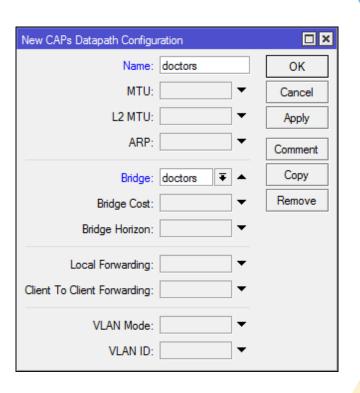


EQUIPMENTS INTEGRATION ACCEPTANCE TEST & CONFIGURATION STEPS, AT OUR TECHNICAL DEPARTMENT

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"

- Main Router configuration.
- CAPsMAN activation.





INSTALLATION PROCEDURE AT SITE

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"

- We had structured cabling installation and testing.
- And then we made the AP's installation and testing too.





INSTALLATION PROCEDURE AT SITE

Part 3. Largest Hellenic General Hospital of Athens "Evaggelismos"

 We designed the proper Graphic environment where the system of every floor was displayed at dude environment display.



The project delivered after extensive Coverage and Bandwidth tests.

Thank you © smarag@hellascom.gr